

INVESTMENT APPEAL OF AECSD MARKETS FOR FOREIGN AND DOMESTIC INVESTORS

AECSD / IAEX JOINT CONFERENCE

BISHKEK

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THE FIRST INTERNATIONAL EXCHANGE IN CENTRAL ASIA

FAVORABLE ECOSYSTEM

A new regulatory environment

- Governing Law - a special legal regime based on the principles of English common law;
- Independent regulator - Astana financial Services Authority (AFSA), modeled on the FCA;
- Market Rules - modeled on the UKLA and DIFC.

A VARIETY OF PRODUCTS

- Equity;
- Fixed income;
- Green bonds;
- Islamic finance;
- Funds (ETFs, REITs);
- Junior mining.

... AND SERVICES OFFERED

- Book-building platform;
- Multi-Currency Settlement;
- Securities Lending & Borrowing;
- Covered Short-Selling;
- Custody services.

BRINGING LIQUIDITY TO THE MARKET

AIX Trading Members

- 14 local;
- 2 international:
Renaissance Capital;
WOOD & Co;
- 2 Chinese:
CICC Hong Kong Securities Ltd.;
Shenwan Hongyuan Securities Hong Kong Ltd.;
- 1 supranational:
 - Eurasian Development Bank.

AIX POST-TRADE INFRASTRUCTURE

AIX Central Security Depository & AIX Registrar:

- 2 custodian member banks;
- over 60,000 investor accounts;
- direct operating account in the Euroclear.



AIX is working with KELER Group to provide post-trade services to AIX's members for equity clearing and settlement



AIX Central Securities Depository has become an Associate member of the European Central Securities Depositories Association

AIX & CHINA'S BELT AND ROAD INITIATIVE

- Attraction of Chinese investors through Chinese Brokers;
- Local and regional BRI projects for Chinese Investors;
- Offshore RMB Center.

Currency

Issuance and settlement of securities in any convertible currency.

Tax incentives

- Tax benefits for both investors and market participants - no tax on capital gains or interest/dividend payments on securities listed on AIX;
- United Kingdom's HM Revenue & Customs (HMRC) 'recognised stock exchange' status - tax incentives for the UK investors.

AIX SHAREHOLDERS



THE FRONTIER MARKET CASE FOR FORMER CIS COUNTRIES

- Last frontier along with sub-Saharan Africa
- Depletion of the frontier market field
- Central Asia & Caucasus to become a financial region in its own right
- Positive impact of china's OBOR initiative on the region
- Encouraging economic prospects and demographics
- On-going or planned privatization programs

WHAT NEEDS TO BE DONE

(OFFERED AT AIX / UNDER IMPLEMENTATION AT AIX)

RETAIL INVESTORS	DUAL IMPACT	FOREIGN INSTITUTIONS
Book-building	Market-Making	Financial Center Ecosystem
Mobile Applications	Research Coverage	Remote Access
Margin Trading	Vertical Silo	CSD Rating
“Easy-to-understand” new products: ETFs / REITs		Tier-1 Custodians
Free Market Data		Different Settlement Models
		Omnibus Accounts
		Securities Lending
		Multi-Currency Settlement



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Contacts

Anna Kolesnichenko

AIX CSD CEO

Email: a.kolesnichenko@aix.kz

Olivier Guéris

AIX COO

Telephone: +7 771 207 0860

Email: o.gueris@aix.kz

Web-site: www.aix.kz