

June 7 2019, Dushanbe

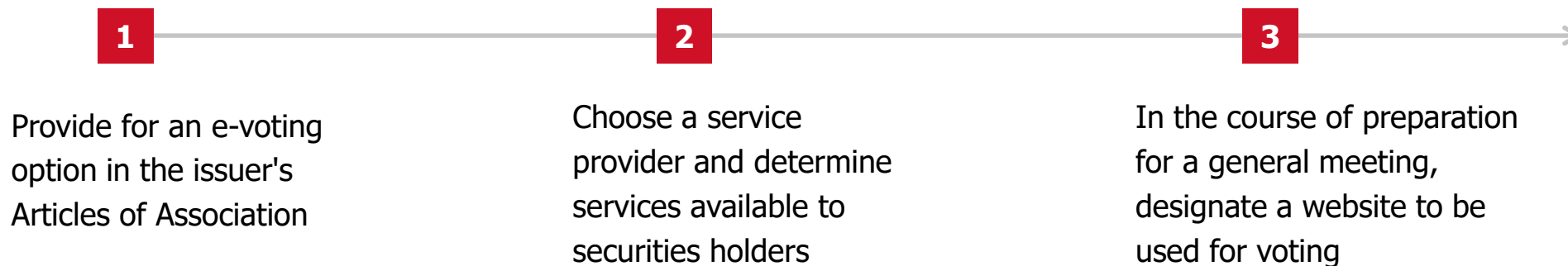
Konstantin Lysenko
Head of Depository Services Development

E-VOTING SERVICE

DEVELOPMENTS IN THE RUSSIAN LAWS

With effect from 1 July 2016, shareholders may participate in a general meeting by filling in an e-voting ballot on the designated website.*

STEPS TO BE TAKEN BY AN ISSUER:



METHODS OF PARTICIPATION IN A MEETING

1 PERSONAL ATTENDANCE



Securities holder



Registration of holders



Voting in person



General meeting of securities holders

2 SUBMISSION OF A VOTING BALLOT IN HARD COPY



Securities holder



Voting ballot



Mail



General meeting of securities holders

3 E-PROXY VOTING: electronic voting via a securities depository



Securities holder (nominee's client)



Submission of a voting document by the nominee holder/foreign nominee holder



Registrar



General meeting of securities holders

4 E-VOTING: filling in an e-voting ballot on the designated website



Securities holder (regardless of where the securities are held)



E-voting website



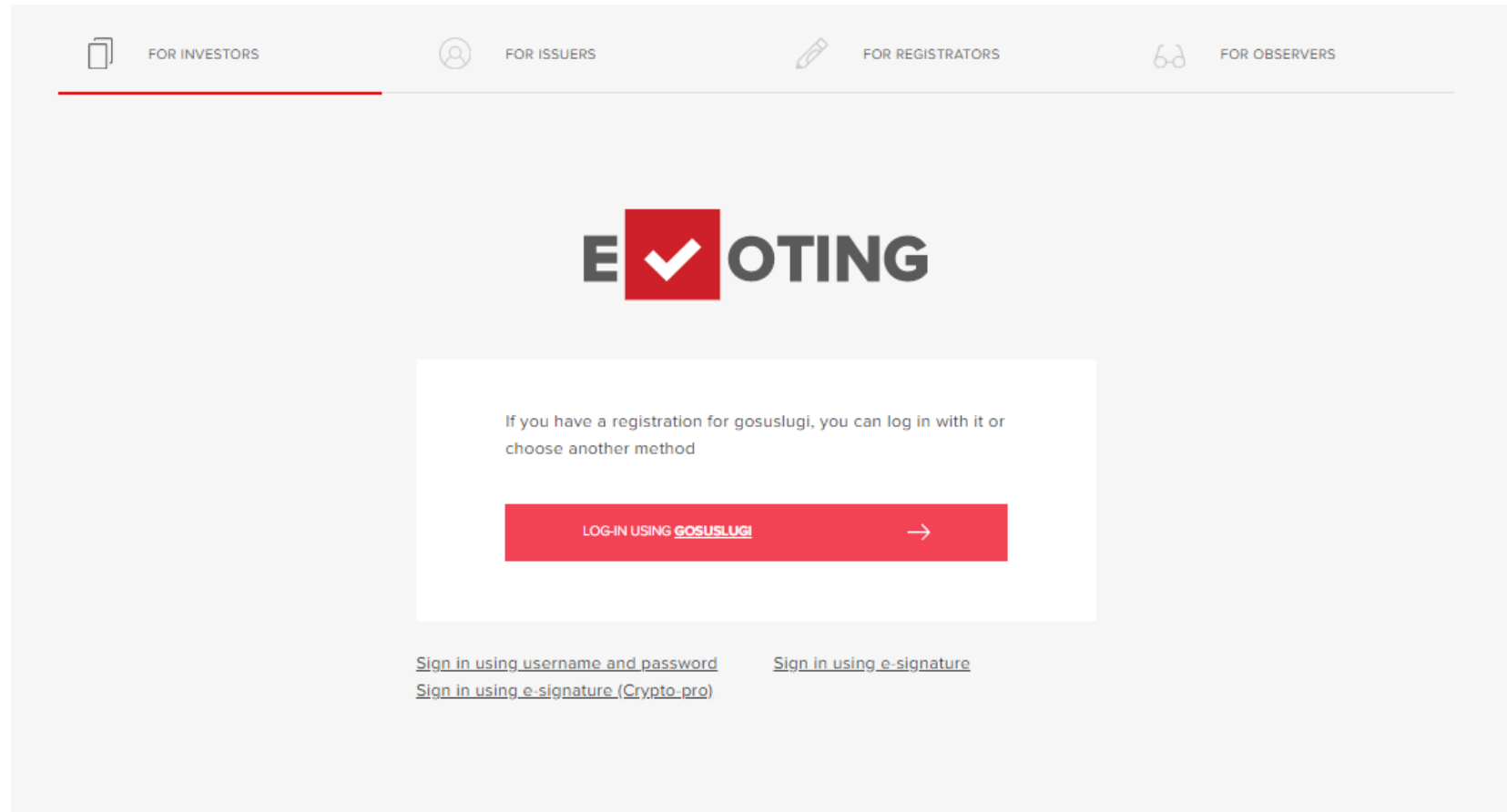
General meeting of securities holders

Available from 1 July 2016

Recommended by the Corporate Governance Code
Recommended by the Moscow Exchange Listing Rules

IN 2017, NSD LAUNCHED THE E-VOTING SERVICE

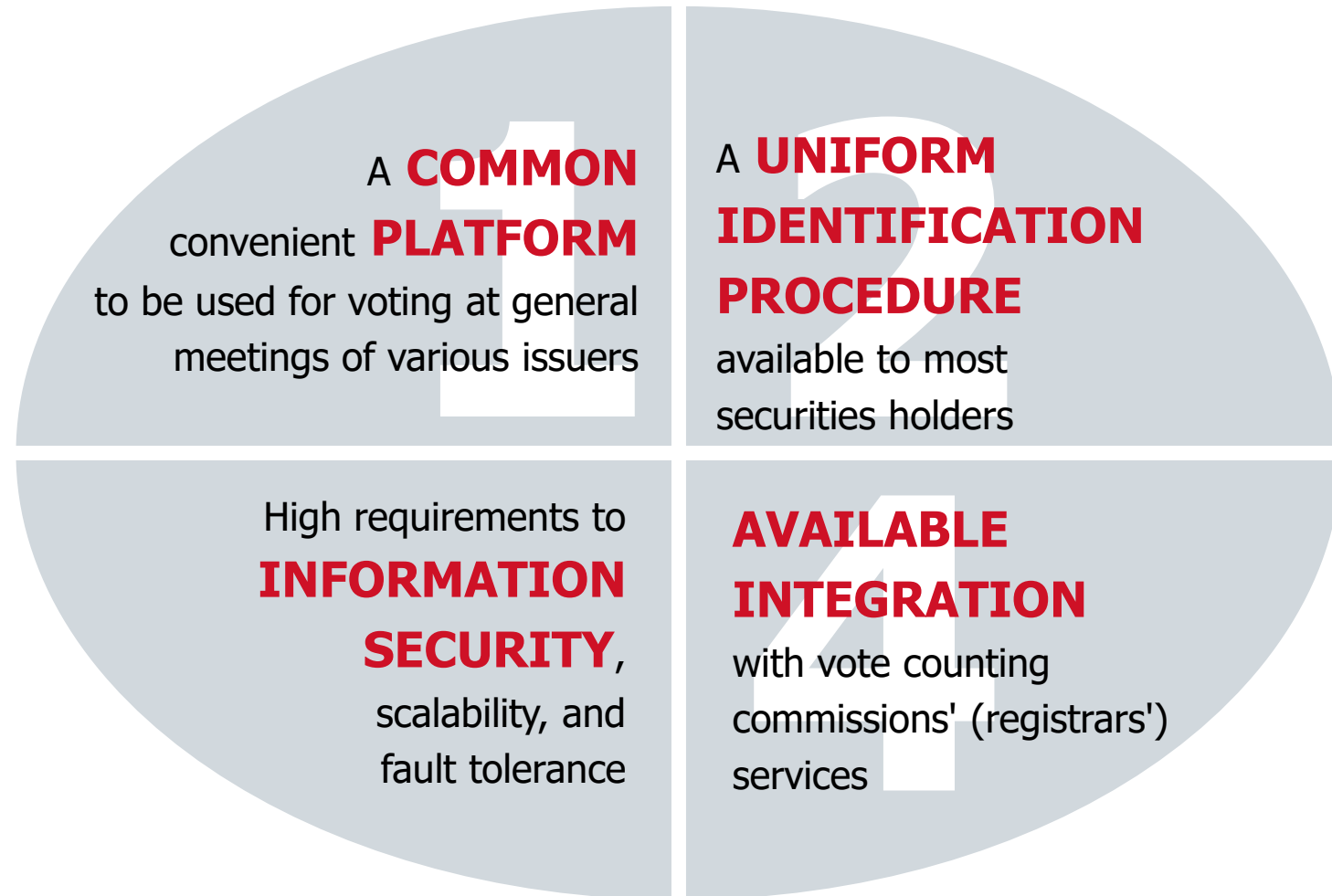
[HTTPS://ONLINE.E-VOTE.RU/](https://online.e-vote.ru/)



Winner of the Elite of the Securities Market Awards by NAUFOR as Best Project for the Securities Market Development



WHAT OBJECTIVES ARE PURSUED BY NSD?



E-VOTING SERVICES FOR SHAREHOLDERS



**SECURITIES
HOLDER**

MAIN SERVICES



**FILLING IN AND SENDING
THE E-VOTING BALLOT**



**VIEWING THE MATERIALS MADE
AVAILABLE FOR THE MEETING**



**REGISTRATION FOR
PARTICIPATION IN A PHYSICAL
MEETING**



**MEETING PROGRESS
NOTIFICATION**

ADDITIONAL SERVICES



**WATCHING MEETING VIDEO
BROADCASTING**



**AUDIO BROADCASTING OF THE
MEETING (INCLUDING
MULTILINGUAL)**



Q&A SERVICE

Shareholders can send a question to the issuer or the registrar via E-voting and get an answer



**SUBSCRIPTION FOR E-MAILING
AND MESSAGING ON VOTING
AVAILABILITY**

E-VOTING SERVICES FOR ISSUERS



ISSUER

MAIN SERVICES



**ENTERING MEETING PARAMETERS AND
UPLOADING MEETING MATERIALS**



VIEWING VOTING STATISTICS

ADDITIONAL SERVICES



**UPLOADING ADDITIONAL MATERIALS
(OVER 100 MB)**

**Lo
go**

VOTING PAGE BRANDING



Q&A SERVICE

Shareholders can send a question to the issuer via E-voting and get an answer



REGISTRATION OF OBSERVERS,

who do not have the right to vote, for access to the meeting materials and video broadcasting



**GIVING NOTICES TO SHAREHOLDERS
VIA THE E-VOTING SERVICE**



**ACCESS TO DATA OF PREVIOUS
MEETINGS**



E-VOTING

SERVICES FOR VOTE COUNTING COMMISSIONS (REGISTRARS)



**VOTE
COUNTING
COMMISSION**

MAIN SERVICES



**UPLOADING DETAILS OF THE
SHAREHOLDERS ENTITLED TO
PARTICIPATE IN THE MEETING**



**DOWNLOADING RESULTS OF
VOTING VIA THE WEBSITE**



RECORDING VOTING RESULTS

ADDITIONAL SERVICES



**REPORTING
(VOTING AND REGISTRATION STATS,
VOTING RESULTS REPORT, GENERAL
MEETING MINUTES)**



**GIVING NOTICES TO
SHAREHOLDERS VIA THE
E-VOTING SERVICE**



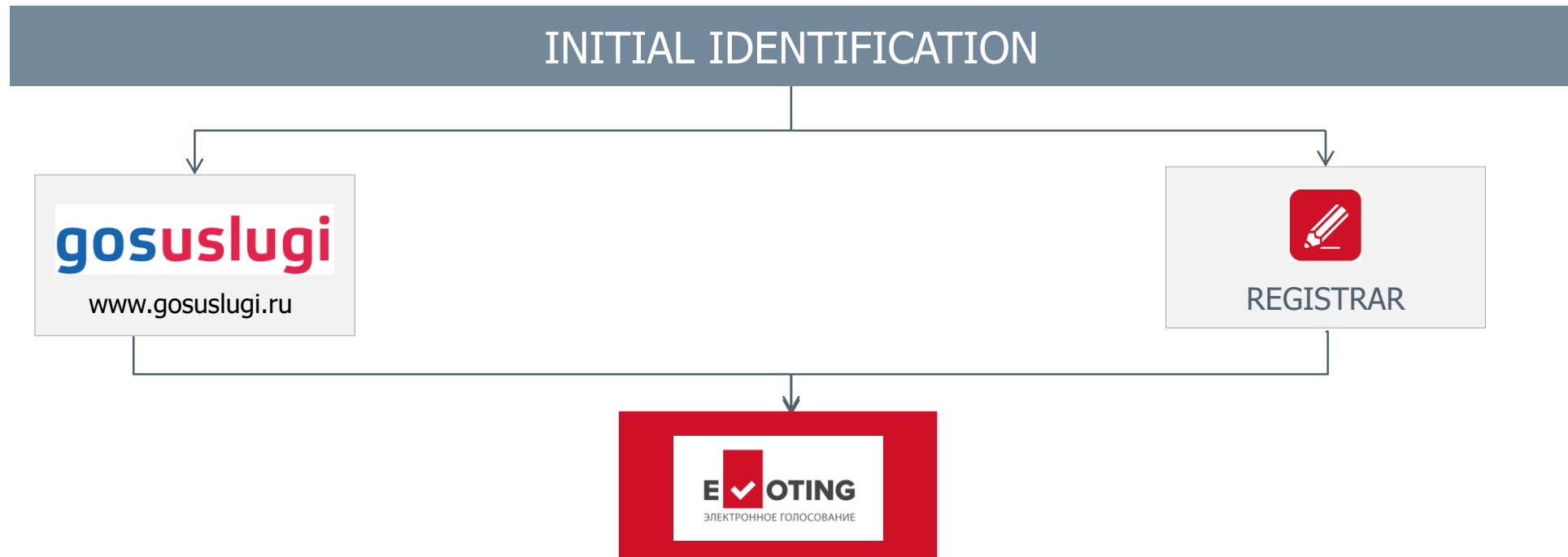
Q&A SERVICE
Shareholders can send a question to the registrar via E-voting and get an answer



**SERVICE INTEGRATION WITH THE
VOTE COUNTING COMMISSION'S
SOFTWARE**

USING THE E-VOTING SERVICE

STEP 1: INITIAL IDENTIFICATION AND REGISTRATION



USING THE E-VOTING SERVICE

STEP 2: CHOOSING THE MEETING FROM THE LIST

The screenshot displays the E-VOTING service interface. At the top left, the logo consists of a red square with a white checkmark and the word "VOTING" in black. On the top right, the user's name "Лысенко К. В." is shown with a dropdown arrow. Below the header, there is a section titled "Available meetings" with a dropdown arrow and a "Calendar of events" link. The main content area lists three meetings:

- Meeting 1:** PJSC "Rostelecom" "The annual general shareholders meeting". The meeting date is 14 June 2019, 11:00 MSK. Voting is available until 11 June 2019, 23:59. A red button indicates "YOU ARE NOT YET IN THE LIST".
- Meeting 2:** PJSC "IC RUSS-INVEST" "The annual general shareholders meeting". The meeting date is 4 June 2019, 11:00 MSK. Voting is available until 1 June 2019, 23:59. A red button labeled "VOTE" is present. Links for "Meeting information" and "View materials" are provided.
- Meeting 3:** Sberbank "The annual general shareholders meeting". The meeting date is 24 May 2019, 10:00 MSK. Voting starts on 24 May 2019 at 08:00. A red button labeled "FILL IN BALLOT" is present. Links for "Meeting information", "View materials", "Ask a question", and "Test video broadcast" are provided.

USING THE E-VOTING SERVICE

STEP 3: FILLING IN THE E-VOTING BALLOT



Лысенко К. В. ▾

← MEETINGS LIST > MEETING'S PAGE > VOTING

VOTING WILL BE AVAILABLE ON THE DATE OF THE MEETING

The annual general shareholders meeting Sberbank

MEETING START: 24 MAY 2019, 10:00

send a ballot [Meeting information](#)
[Materials for meeting](#)

Questions: 1 2 3 4 5 6 7 8 9 10 [All questions](#)

Question 2


Approval of the annual accounting (financial) statements for 2018

Resolution 2.1 [Materials for resolution](#)

approve Sberbank's annual accounting (financial) statements for 2018

Votes: 10
[Details](#)

← Back **FOR** **AGAINST** ABSTAINED Next →



INFORMATION MESSAGES

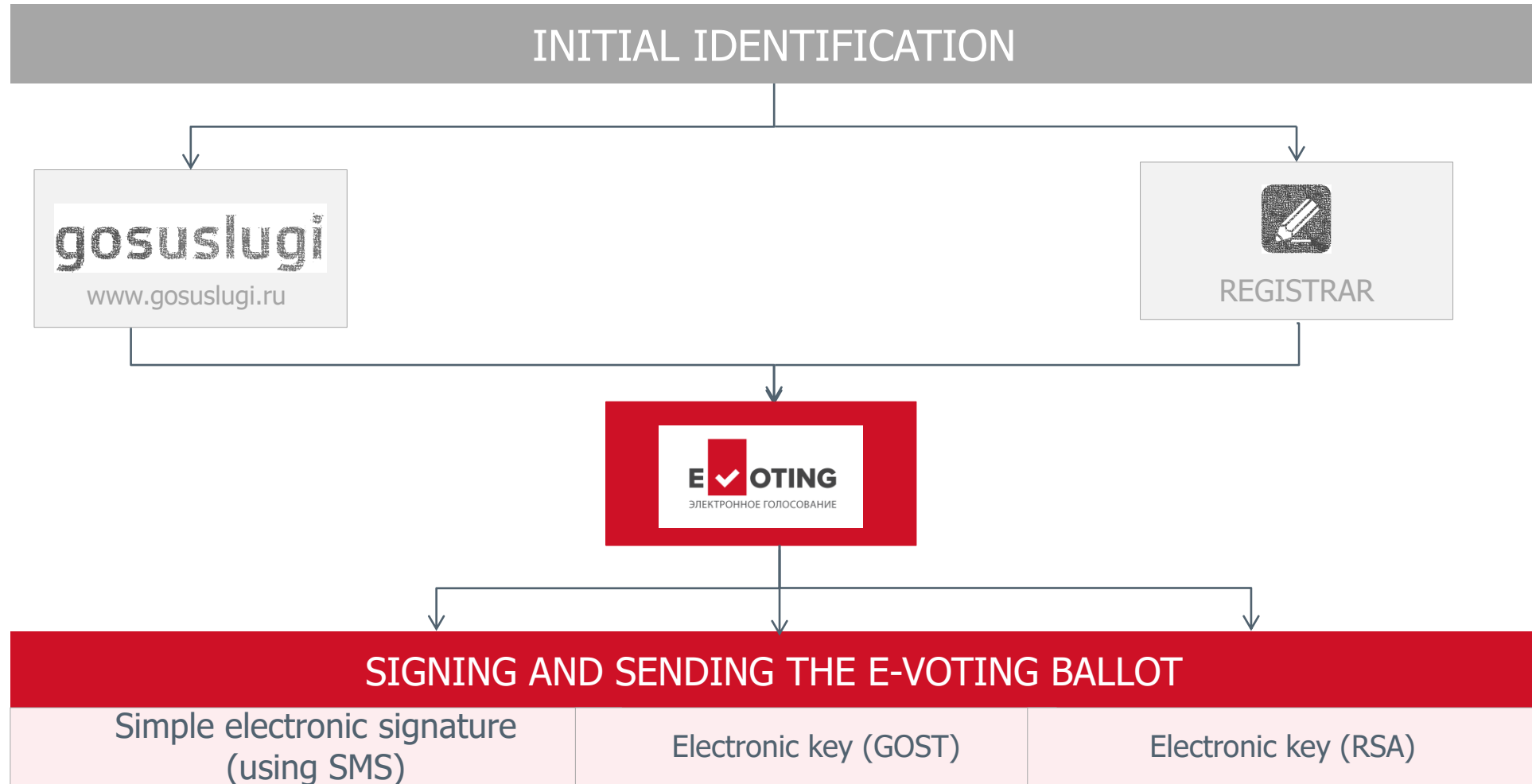
You have no notifications

[Ask a question](#)
[Sent questions](#)

REPORTS ▾

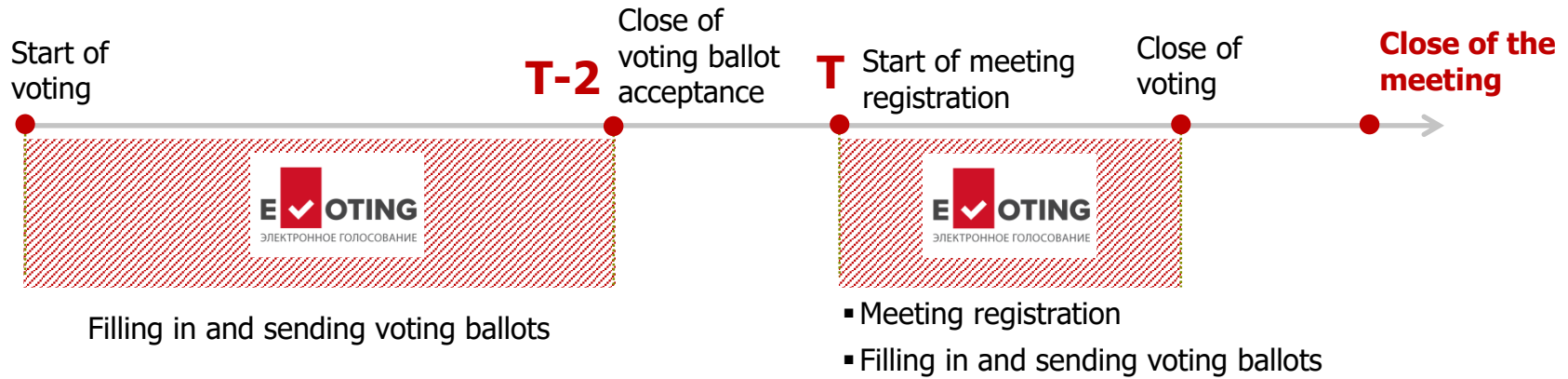
USING THE E-VOTING SERVICE

STEP 4: SIGNING AND SENDING THE E-VOTING BALLOT

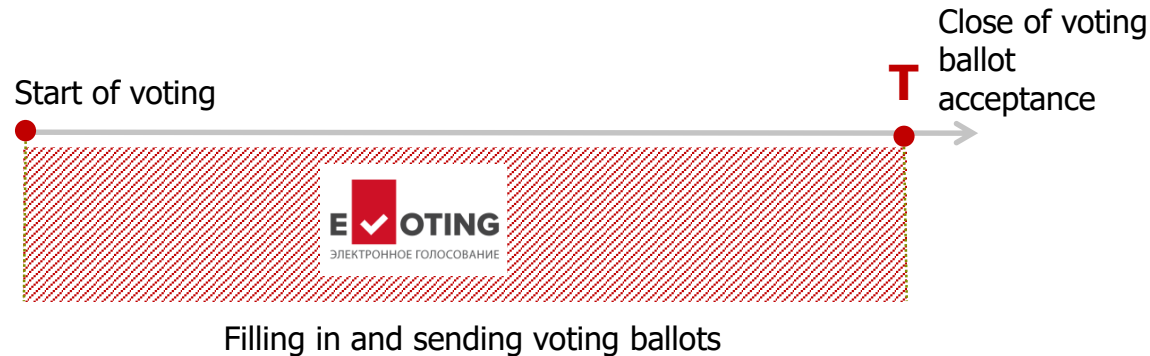


E-VOTING TIMING

GENERAL MEETING IN THE FORM OF A **PHYSICAL MEETING**



GENERAL MEETING IN THE FORM OF **ABSENTEE VOTING**



TWO OPTIONS FOR E-VOTING

Issuers using the E-voting service at general meetings of shareholders:

Only E-voting



E-voting and Registrar service



ADVANTAGES OF USING E-VOTING



ISSUER

- Paperwork reduction
- Image of a forward looking company
- High level of data security
- More shareholders taking part in the meeting
- Disregard of voting ballots filled in incorrectly



SHAREHOLDER

- Free of charge, fast and convenient
- Remote identification via gosuslugi.ru (USIA)
- Voting from all over the world
- E-voting is available regardless of where securities are held (register or depository)
- Available for both individuals and legal entities



GOVERNMENT

- Improved corporate governance
- Creating an environment in which investors are able to exercise their rights most effectively
- Improved investment appeal of the Russian securities market

Additional advantages thanks to the synergy between the two services:

- Improved reliability and resilience
- Even more shareholders taking part in the meeting
- Additional opportunities for PR and issuer's brand promotion

- Shareholders use the most convenient voting option
- Maximum opportunities for taking part in the meeting

SCHEDULE OF GENERAL MEETINGS

	2Q2017	3Q2017	4Q2017	1Q2018	2Q2018	3Q2018	4Q2018	1Q2019	2Q2019
Issuers	Sberbank	■							■
	Moscow Exchange		■			■			■
	ALROSA				■		■	■	■
	NLMK				■	■	■	■	■
	NSD					■			■
	IC RUSS-INVEST					■			■
	Rostelecom					■			■
	Gazprom Neft						■		■
	RusHydro								■

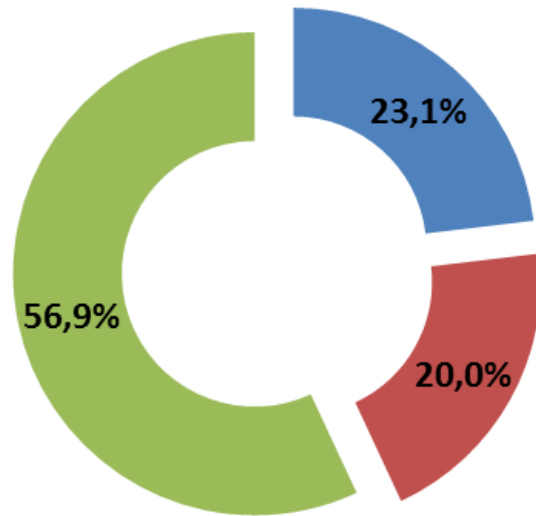
■ Only E-voting

■ 2 services: by NSD and Registrar

VOTING STATISTICS

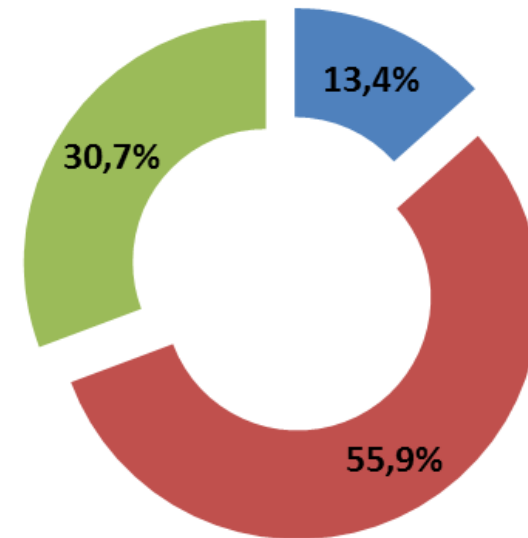
Methods of voting at **Moscow Exchange** general meetings
(% of persons taking part in the meeting)

AGM (April 2018)



76.9%
in electronic form

AGM (April 2019)

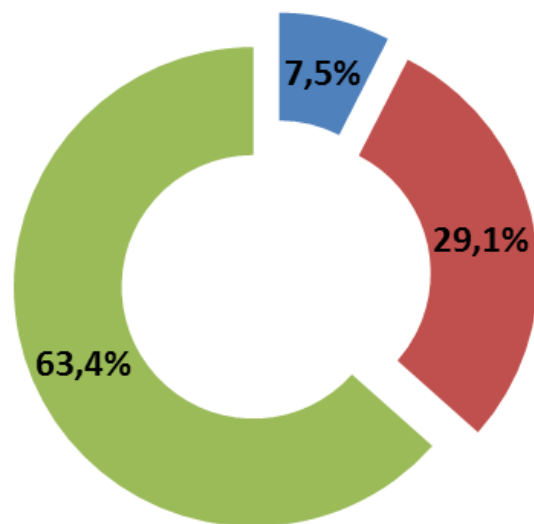


86.6%
in electronic form

SYNERGY BETWEEN THE TWO SERVICES: NSD'S E-VOTING SERVICE AND REGISTRAR'S SERVICE

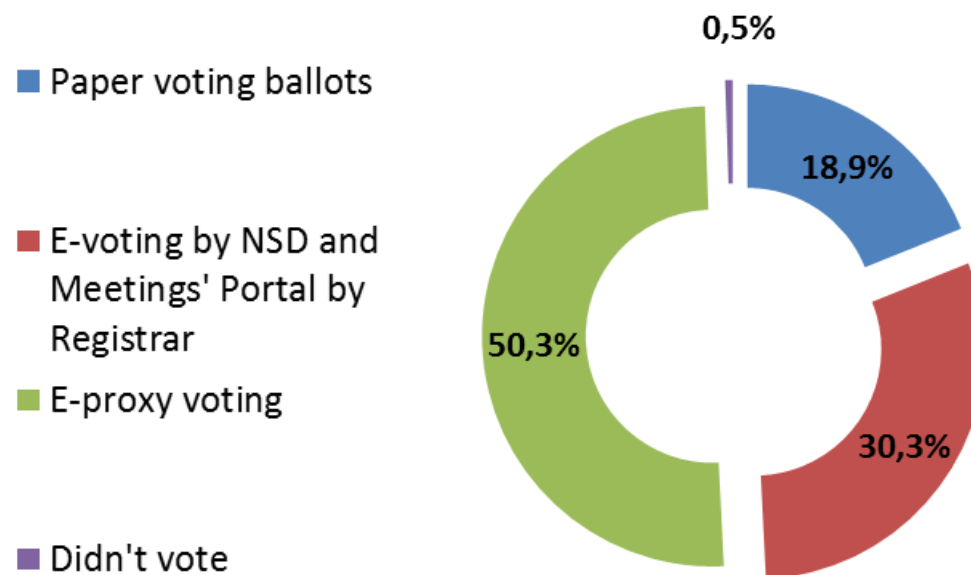
Methods of voting at **ALROSA** general meetings
(% of persons taking part in the meeting)

EGM (January 2018)



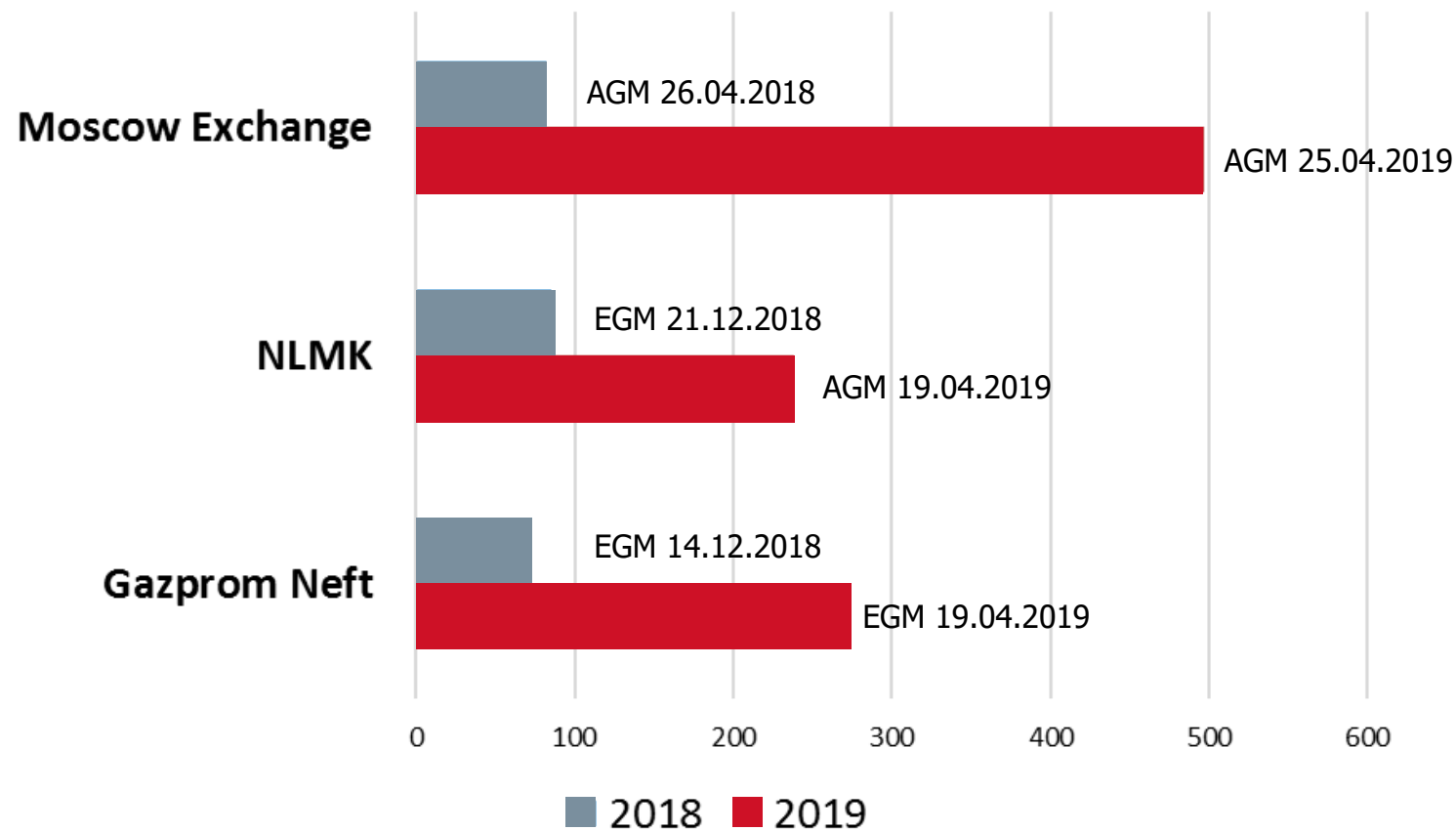
92.5%
in electronic form

AGM (June 2018)



80.6%
in electronic form

INCREASE IN THE NUMBER OF SHAREHOLDERS USING THE E-VOTING SERVICE 3-6 TIMES IN 2019



CONTACTS

www.e-vote.ru

www.электронноеголосование.рф

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THANK YOU FOR YOUR ATTENTION!



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 - Perception of market services offered by the Company and its subsidiaries
 - Volatility (a) of the Russian economy and the securities market and (b) sectors with a high level of competition that the Company and its subsidiaries operate
 - Changes in (a) domestic and international legislation and tax regulation and (b) state policies related to financial markets and securities markets
 - Competition increase from new players on the Russian market
 - The ability to keep pace with rapid changes in science and technology environment, including the ability to use advanced features that are popular with the Company's and its subsidiaries' customers
 - The ability to maintain continuity of the process of introduction of new competitive products and services, while keeping the competitiveness
 - The ability to attract new customers on the domestic market and in foreign jurisdictions
 - The ability to increase the offer of products in foreign jurisdictions
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